



## Technology advises, humans decide

Our Security Operations Centre (SOC) solutions deliver unbeatable protection for your business universe through a powerful combination of human and machine. Pairing Gartner-identified SIEM technologies with nearly two decades of cyber security experience, we draw upon information from state-of-theart tools and enhance it with expert intelligence and analysis. Through this blend we deliver optimum results – identifying and solving security challenges with speed and efficiency.

With our Mars SOC, you can take your security to the next level. A combination of two protections helps identify, investigate, and quarantine threats both inside and outside of your business to keep critical data secured.

# Mars 2 protections



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IDS

#### **Included in this SOC**

- Network Intrusion Prevention System (IDS/IPS)
- SIEM (Security Information and Event Management)
- Threat Intelligence (GTIN)

### **Experts on watch**

Our managed services provide peace of mind, with a dedicated SOC team on watch 24 hours a day, 365 days a year. A handpicked selection of security analysts, threat intelligence specialists and cyber security engineers combine their expertise to interpret technology insights and action defensive measures on your behalf.

# Is Mars the right SOC for me?

Tailored to your specific needs, our Mars SOC reinforces your existing estate and extends the value of your security investments to deliver robust protection. Our suite of leading defensive technologies is configured to strengthen your defences in three important ways:

- Proactive defence Prevention is better than cure. Our cyber threat intelligence system provides advanced warning of cyber threats targeting your organisation or sector. Coupled with vulnerability management, we stay one step ahead of attacks by hardening your organisational defences.
- Reactive defence: automated
- The first wall of defence. Industry-leading security tools protect your users and systems in real-time by automatically blocking network and malware threats, and preventing data theft and exfiltration attempts.
- Reactive defence: incident response playbooks Enhanced threat response. Going one step further than automated tools alone, our analysts interpret insight from threat hunting technology to seek out indicators of compromise in your networks and trigger best-practice incident response processes.

# In depth: Mars benefits

- Rapid remote deployment of monitoring and protection software through cloud management.
- Key Risk Indicator and security maturity improvements delivered within 4 weeks of SOC deployment.
- Protect key data, intellectual property and client data from theft and accidental leakage.
- Harden networks and systems to common network intrusion attacks and malware.
- Detect targeted and sophisticated network attacks.

- Help protect against zero-day malware.
- Reduce employee overhead and improve speed of response through automated defence and remediation.
- Faster root-cause analysis via multiple security logs including network, firewall, server, active directory, database and cloud systems.
- Joined up overview of security incidents in the event of a breach – slashing the time it takes to respond.
- Flexibility to evolve your service using our 'Roll Out Roll In' SOC protections.

# In depth: Mars protections



## **Technology**

Technology plays a vital role in protecting your IT. Your Mars SOC service is underpinned by state-of-the-art security tools:

#### ■ IPS appliance

- Detects and prevents network threats through automation.
- Identifies malware threats traversing your networks or calling out to botnet servers.

#### ■ LogSecure SIEM

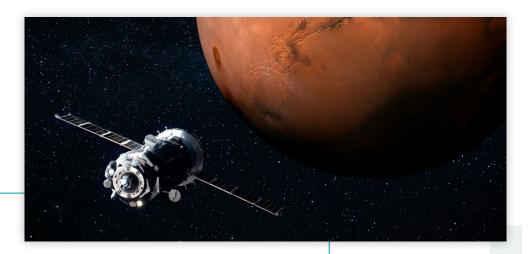
- Monitors all your network and cloud systems to provide a unified view of your security posture.
- Enhances the capabilities of all your security tools by joining up data to provide a comprehensive picture.
- Speeds up root-cause analysis and enhances key risk indicator reporting.

#### ■ i3 Security Incident Management Portal

- Tracks security alerts and incidents through a centralised portal.
- Contains security run books tailored to your needs.
- Shows you the 'metrics that matter' through live security posture and risk indicator dashboards.

#### ■ Global Threat Intelligence Network (GTIN)

 Uses a database of current threats, campaigns, botnets and malicious websites to seek out indicators of compromise.





## **People**

Humans are critical to interpreting and acting on technology's advice, which is why they're a huge part of what we do for you. Your Mars SOC team includes:

- Security Analyst: Your eyes and ears. Monitors, analyses and investigates your IT estate 24x7.
- Security Engineer: Ensures your systems seamlessly integrate with ours so everything works as it should.
- Security Assurance Consultant: Answers the difficult questions and provides valuable guidance that supports your decisions.
- Security Delivery Manager: Oversees every element of your service from internal response process to coordination of different teams.
- Threat Intelligence Specialist: Looks beyond your perimeter to seek and stop cyber threats before they cause harm.



#### **Process**

We dot the I's and cross the T's by ensuring best-practice processes are meticulously followed during the deployment of our managed security services:

■ On-going tuning of alert and defensive rule sets:

Ensures your security stays matched to your organisation as it evolves.

■ Early warning threat intelligence:

Shows you how to best-protect your business before an attack strikes.

■ Active threat hunting:

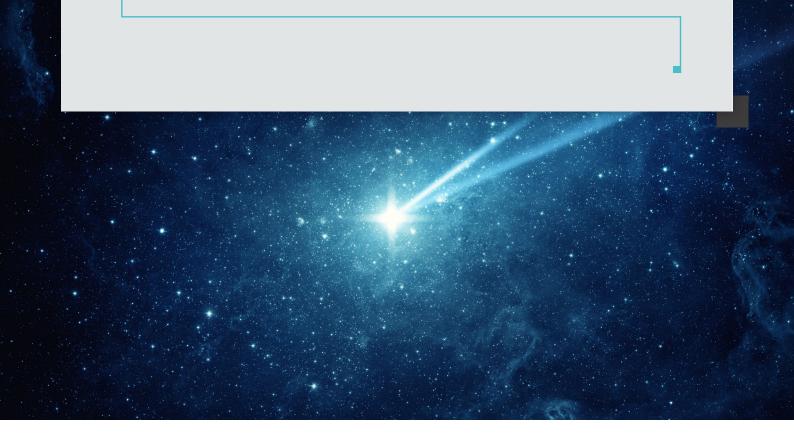
Detects sophisticated attackers and advanced persistent threats.

■ Monthly Key Risk Indicator reporting:

Summarises the risks we've uncovered and prevented, benchmarked against key performance indicators.

■ Incident orchestration:

Resolves and remediates incidents through collaboration with your in-house teams.





## Protection overview: SIEM

## What is it?

SIEM (Security Information and Event Management) brings together all your security technologies into a single pane of glass. Logs are correlated from operating systems, cloud systems and bespoke applications, providing you with a holistic overview of your security estate.

Alerts generated by the SIEM are sent to the i3 security incident management and response platform which is monitored by our expert SOC team in real-time. This enables them to quickly and effectively respond to alerts from multiple systems, all from one control centre.

# • Why do I need it?

Most organisations have multiple security technologies in place to defend their networks. These work hard to block attacks in real-time, but with each sitting in its own corner of the network it can be a significant task for IT admins to manage siloed information. Correlating security event logs via a SIEM means that in the event of attack you have a joined-up view of its proliferation, so the right course of action can be taken without delay.

Should a high-priority security incident occur we'll immediately notify appropriate personnel and resolver teams, briefing them on the nature of the attack and the containment and mitigation actions required. Drawing on log data evidence from our SIEM to support the incident resolution process, we can work with (or take the role of) your Cyber Incident Response Team (CIRT). Crucially, the SIEM service accelerates root-cause analysis by searching through billions of log messages in a matter of minutes.

Our SOC analysts also have access to integrated run-books. Tailored for each security alert use-case, these outline pre-agreed security processes so we'll know exactly which defensive actions to trigger and when – quarantining a workstation, locking a user account or notifying relevant personnel in your organisation.

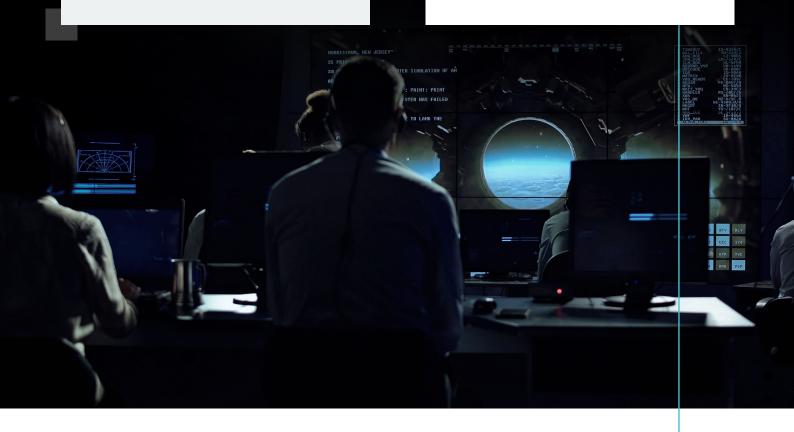


## **SOC** management

- Alert use-cases Starting with a baseline security alerting ruleset, we evolve this over time to implement new alerts as required.
- Fully managed service Our SOC analysts monitor your security alerts 24/7 and can supply ad-hoc reporting upon request.
- Evolving service We continually adapt our monitoring and alerting methods to match the ever-changing threat landscape. Our SOC team are up-to-date with the latest threat trends and keep watch for new techniques, tactics and procedures being deployed by cyber attackers.
- Scalable Capacity We can flex your SIEM service capacity to match your security needs.
- **Bespoke Integrations** We work with your custom business applications, rather than relying on pre-existing modules to integrate data feeds.

## Reporting •

- Key Risk Indicator reports (KRI) Weekly or monthly KRI reports provide a full picture of your security monitoring service. These highlight the most important risks, whilst providing insight into recent threats and the steps taken to defend against them.
- Key Performance Indicators (KPI) We benchmark our performance by tracking incident response and resolution times.
- i3 access All customers have access to our i3 incident management portal granting real-time visibility into how our analysts are investigating and responding to security incidents.
- Flexible alert notifications When our analysts identify a threat, they'll notify you via your chosen method through email, in the i3 portal, by telephone or through integrations with other incident management platforms.





## Protection overview: IDS/IPS

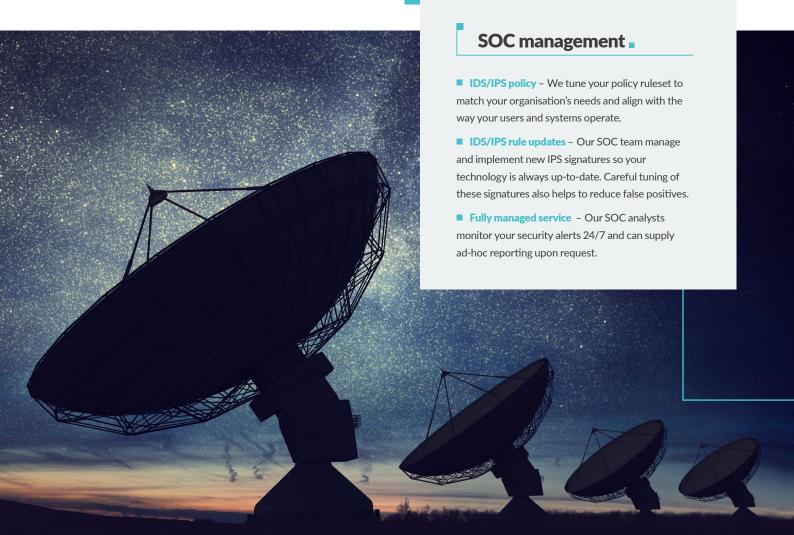
# What is it?

Intrusion Detection and Prevention Systems (IDS/IPS) are technologies that perform real-time automated detection and defence against threats – scrutinising your network for malware risks, botnet call outs, network scanning, vulnerability exploits and other cyber risks.

# Why do I need it?

Businesses face an ongoing threat from cyber attackers who are looking to get a foothold on the network.

These attackers may attempt to compromise your network using methods such as zero-day exploits, tricking end users into connecting to malicious infrastructure or deploying obfuscation methods to hide attacks. IPS will help to block this activity, providing an extra layer of security for your organisation.



# Our customer pledge

We want you to be completely satisfied with your SOC service – our promise to you:



Put us to the test and let us run your 24x7 Security Operations for free for the first 3 months. You can benchmark our performance against pre-agreed success criteria – and if you're not convinced after the pilot, it won't cost you a penny.



Our mission is to make high-quality, tailored managed security services affordable to the mid-market – and we stand by our word. If you find another provider who can offer a like-for-like SOC service for lower cost, we will refund the difference.



When you take part in our pilot you can expect the full Zepko service, not a trimmed down version. We'll run a full 24x7 SOC operation, providing access to our specialist SOC team, process models and procedures, at the same level as our existing customers.

# Take the next step

Found the right SOC for you? Get in touch with us to start your 3-month pilot or for more information about our services.

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Get in touch

